



RN-YEREVAN LLC

RN-YEREVAN LLC Moscow Russian Federation
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ООО "РН-ЕРЕВАН" Москва Российская Федерация
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RN-YEREVAN LLC”, with official legal responsibility under penalty of Perjury hereby Confirm to Your esteemed buying company, the availability and our capability to supply Russian EN 590 10PPM, with trial shipment of One hundred Thousand (100,000) Metric Tons and Monthly quantity of one hundred Thousand (100,000) Metric Tons, to be delivered [REDACTED]

The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. We will require Financial Statement from the Buyer's bank clarifying buyer's financial capability and Operative financial instrument from buyer's bank to precede negotiation. All negotiation will be strictly held, directly with buyer / authorized buyer representative to consider buyer negotiation.

Commodity: Diesel EN590 10PPM

Origin: Russia Federation

Price: Gross \$355.00/Net \$350.00 Per Metric Ton

Trial Shipment: One hundred Thousand (100,000) Metric Tons

Contract Quantity: One hundred Thousand (100,000) Metric Tons (Monthly)

Loading Port: Novorossiysk / Premorskiy/ Ust Luga
[REDACTED]

Contract Duration: 12 months with possible rolls and extensions

Inspection: SGS or Equivalent for Quality & Quantity Test Report.

Commission: Buyer Intermediary - \$ 5.00 USD Per MT -

Payment Term: Standby letter of Credit (SBLC)/ MT 103/TT wire transfer.

TRANSACTION PROCEDURES FOR CIF FUJAIRAH /MALAYSIA ANY SAFE WORLD PORT

1. Buyer issue Irrevocable Corporate Purchase Order (ICPO), Front page passport copy and Certificate of incorporation to seller.

2. Seller issues the Sales Purchase Agreement SPA draft contract, for the Buyer's review and the Draft Contract must be duly endorsed and returned by the Buyer with a Letter of Undertaken to perform Obligations under the contract.

3. Seller approves the signed Sales Purchase Agreement SPA draft contract, for official notarization with the various ministries involved, Seller issue partial proof of product.

A. Pro forma invoice as confirmed and approved by Buyer.

B. Statement of product availability

C. Allocation Letter/Refinery Commitment

D. Sample of the Fully Funded LC to be signed back by Buyer as accepted and approved by buyer's bank. (TRANSFERABLE SBLC MT760)

4. The Buyer's Bank, within the 72 (Seventy Two) hours, issues the pre-advice (RWA) in the form of MT199/MT799/MT760 via SWIFT to the Refinery nominated fiduciary Bank with the agreed wordings and texts. The text of the SBLC to follow should state the validity for 12 months in the amount of the average monthly deliveries, with the price calculated according to agreed discount from the date of issuance of the Commercial Invoice. After the acceptance of the wordings, texts and formats, within 5 banking days the Buyer Bank issues SBLC in the form of MT760 via SWIFT to the refinery nominated fiduciary Bank.

5. Upon confirming the IRSBLC in the Seller's fiduciary Bank, Seller issues a NOR along with the following details:

- Details of the loading port of Loading schedule



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- Details of the vessel and charter/shipping company
- ETA (Estimated Date of Arrival) at the port of destination

6. If Buyer is not able to issue a SBLC MT 760 within 5 days, Buyer would make a provisional payment by T/T amounting to 5% (pct.) of the agreed shipment face value to conduct reservation and Loading of oil products in accordance with the delivery schedule. Transferable SBLC MT760 must be issued before Vessel sails to discharge port. The contract would be unilaterally canceled in event Buyer fails to perform

6.1 Seller makes shipment of Product in accordance with the terms and conditions of the signed Sales and Purchase Agreement.

7. Loading commences within 14-21 days, after accepting buyer's LC, and Seller hence will forward the full shipping documents after compliance before sailing of the vessel to the Buyer's Discharge Port. The documents not limited to:

- A) Copy of the beneficiary's unpaid final Commercial Invoice, duly signed
- B) Certificate of Quality and Quantity issued by SGS, Intertek, Saybolt or equivalent
- C) Full set of Bill of Lading (03 original copies)
- D) Vessel Notice of Readiness (NOR)
- E) Marine Insurance Certificate
- F) Ullage report
- G) Cargo Manifest
- H) Vessel Q88
- I) Certificate of Origin
- G) IMO registration information

8. Within 21-30 days, upon arrival of the product at Buyer's destination port, the buyer conducts Inspection of the product by SGS or similar at his expense, and Buyer transfers the outstanding payment MT103 for the Seller's commercial invoice and with respect to Q/Q. Reports issued at the port of shipment. Seller transfers title and ownership to the buyer.

9. Seller pays commission to intermediaries as per IMFPA within three (3) banking days after confirming the remittance of full payment for the contract. Intermediary involve in the transaction.

SPECIFICATION FOR DIESEL EN 590 10PPM

No	PROPERTIES	METHOD	UNIT	MINIMUM	MAXIMUM	TARGET
1.	Cetane Number	EN ISO 5165		51.0		
2.	Cetane Index	EN ISO 4264		46.0		
3.	Density (at 15 deg C)	EN ISO 3675	Kg/m3	820.0	845.0	
4.	Density (at 15 deg C) (in air)	CALCULATED	Kg/m3			To be reported
5.	Polycyclic aromatic hydrocarbons	EN 12916	% (m/m)		8.0	
6.	Sulphur content	EN ISO 20846	mg/Kg		10,0	
7.	Flash point	UNI EN ISO 2719	Deg C	>60		
8.	Carbon residue (on 10%	EN ISO 10370	% (m/m)		0,15	



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	distillation residue)					
9.	Ash content	EN ISO 6245	% (m/m)		0,010	
10.	Water content	EN ISO 12937	mg/Kg		200	
11.	Total contamination	EN 12662	mg/Kg		15	
12.	Copper strip corrosion (3 h at 50 deg C)	EN ISO 2160	rating			class 1
13.	Oxidation Stability	EN ISO 12205	g/m3		20	
14.	Oxidation Stability_hours	EN 15751	h	20		
15.	Lubricity corr. wear scar diam. (wsd1.4) at 60 deg C	ISO 12156-1	Micron		460	
16.	Viscosity at 40 deg C	EN ISO 3104	mm ² /s	2,00	4,50	
17.	Distillation : recovered at 250 deg C	EN ISO 3405	% (V/V)		< 65,0	
18.	Distillation : recovered at 350 deg C	EN ISO 3405	% (V/V)	85.0		
19.	Distillation : 95% (V/V) recovered at	EN ISO 3405	deg C		360.00	
20.	Distillation : Recovered at 150 deg C	EN ISO 3405	% (V/V)		2,0	
21.	Fatty acid methyl ester (FAME) content	EN 14078	% (V/V)		0,3	
22.	Neutralizing number	ISO 6618	mgKOH/g		0,300	
23.	Colour	ISO 2049			2,0	
24.	Conductivity	ASTM D 2624	PS/M	50		
25.	CFPP	EN 116	deg C		-2	
26.	Cloud Point	EN 23015	deg C			To be reported



Best Regard
 Zakharova Galina markov
 Sales Deputy Director
 RN-YEREVAN LLC'