

Issued Date: 2023

Attn: Principal Buyer / Mandate

SOFT CORPORATE OFFER

WE LIMITED LIABILITY COMPANY "WESTOIL" HEREBY ISSUE THIS SOFT OFFER WITH FULL CORPORATE RESPONSIBILITY ON BEHALF OF OUR SELLER/REFINERY, WE CONFIRM AND CERTIFY THAT WE HAVE THE INTENTION AND CAPACITY TO SUPPLY THE COMMODITIES BELOW ACCORDING TO OURS SALES TERMS AND PROCEDURES.

PRICE LIST

DIESEL GAS D2 OIL GOST 305-82

Minimum Quantity: 10,000
Maximum Quantity: 500,000 MT
CIF Price: Gross \$320/Net \$310
FOB Price: Gross \$310 /Net \$300
Commissions Seller side USD 5 Buyer side USD 5

{DIESEL GAS OIL ULTRA-LOW SULPHUR DIESEL 10 PPM / 500 PPM}

Minimum Quantity: 10,000
Maximum Quantity: 500,000 MT
CIF Price: Gross \$320/Net \$310
FOB Price: Gross \$310 /Net \$300
Commissions Seller side USD 5 Buyer side USD 5

{AVIATION KEROSENE COLONIAL GRADE A1}

MINIMUM QUANTITY: 300,000 BARRELS PER MONTH
MAXIMUM QUANTITY: 5,000,000 BARRELS PER MONTH
CIF PRICE: GROSS USD \$ 87.00 / USD \$85.00 NET ON CIF
FOB PRICE: GROSS USD \$ 77.00 / USD \$75.00 NET ON FOB.
COMMISSIONS SELLER SIDE USD 1 BUYER SIDE USD 1

{AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL}

MINIMUM QUANTITY: 300,000 BARRELS PER MONTH
MAXIMUM QUANTITY: 5,000,000 BARRELS PER MONTH
CIF PRICE: GROSS USD \$ 87.00 / USD \$85.00 NET ON CIF
FOB PRICE: GROSS USD \$ 77.00 / USD \$75.00 NET ON FOB.
COMMISSIONS SELLER SIDE USD 1 BUYER SIDE USD 1

CIF TRANSACTION PROCEDURE

COST, INSURANCE AND FREIGHT (CIF) PROCEDURE.

1. Buyer issues ICPO must be with buyer company letterhead and buyer banking information.
2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals and returns the Draft Contract to Seller for final endorsement. Seller gives Partial proof of products.
 - A. Refinery Commitment to Supply.
 - B. Certificate of Origin.
 - C. Statement of availability of product.
 - D. ATSC
3. Upon examined of seller POP buyer will make cash deposit of \$300,000 (three hundred thousand dollars) by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the Total cost of product after inspection at discharge port, Seller's Bank issues Full POP Documents to the Buyer's Bank alongside with the 2% Performance Bond (PB)
 - A. Copy of license to export, issued by the department of the Ministry of Energy, Kazakhstan.
 - B. Copy of Approval to Export, issued by the Ministry of energy Kazakhstan.
 - C. Copy of statement of availability of the product.
 - D. Copy of the refinery commitment to produce the product.
 - E. Copy of Transnet contract to transport the product to the loading port.

- F. Copy of the port storage agreement.
 - G. Copy of the charter party agreement to transport the product to discharge port.
 - H. Copy of Vessel Questionnaire 88.
 - I. Copy of Bill of Lading.
 - J. SGS Report at loading port.
 - K. Dip test Authorization (DTA) & ATB
 - L. NOR /ETA
 - M. Certificate of Ownership Transfer.
 - N. Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.
 - O. Seller will issue TSR upon successful verification of all documents.
4. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-25 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.
5. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q & Q by SGS/CIQ at destination port.
6. Seller pays commission within 48 hours by swift MT103 to all intermediaries as signed NCNDA/IMPFA.



Mr. Alexander Gennadievich Fureev
(General Director)
Limited Liability Company "Westoil"