



АО "НОМ ОЙЛ"

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OGRN: 1117746088349 / TIN: 7723787382

To: Whom It May

Attn: Principal Buyer / Mandate



SOFT CORPORATE OFFER

We at JSC "NOM OIL", hereby issue this SOFT CORPORATE OFFER on behalf of our Seller with full corporate responsibilities. We confirm and certify our Seller (Refinery) has the intention and capacity within the stipulated law of Russian Federation to supply the commodities according to the terms and conditions herein as indicated below:

PRODUCT: AVIATION KEROSENE COLONIAL GRADE "54" (GOST 10227-86)
ORIGIN: RUSSIAN FEDERATION
QUANTITY: ONE MILLION (1,000,000) BARRELS WITH R&E INTO YEARLY CONTRACT
CIF PRICE: US\$ 37.00 GROSS / US\$34.00 NET PER BARREL
FOB PRICE: US\$ 34.00 GROSS/ US\$30.00 NET PER BARREL

PRODUCT: AVIATION TURBINE JET A-1
ORIGIN: RUSSIAN FEDERATION
QUANTITY: ONE MILLION (1,000,000) BARRELS WITH R&E INTO YEARLY CONTRACT
CIF PRICE: US\$ 37.00 GROSS / US\$34.00 NET PER BARREL
FOB PRICE: US\$ 34.00 GROSS/ US\$30.00 NET PER BARREL

PRODUCT: EASTERN SIBERIA PACIFIC OCEAN CRUDE OIL (ESPO)
ORIGIN: RUSSIAN FEDERATION
QUANTITY: ONE HUNDRED THOUSAND (100.000) METRIC TONS WITH R&E INTO YEARLY CONTRACT
CIF PRICE: US\$220.00 GROSS / US\$210.00 NET PER MT
FOB PRICE: US\$210.00 GROSS / US\$200.00 NET PER MT

PRODUCT: PETROLEUM COKE
ORIGIN: RUSSIAN FEDERATION
QUANTITY: FIFTY THOUSAND (50.000) METRIC TONS WITH R&E INTO YEARLY CONTRACT
CIF PRICE: US\$70.00 GROSS / US\$60.00 NET PER MT
FOB PRICE: US\$60.00 GROSS / US\$50.00 NET PER MT

PRODUCT: HIGH SPEED DIESEL EURO 4 GRADE (GASOLINE)

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ORIGIN: RUSSIAN FEDERATION
QUANTITY: FIFTY THOUSAND (50,000) METRIC TONS WITH R&E INTO YEARLY CONTRACT
CIF PRICE: US\$ 220.00 GROSS / US\$210.00 NET PER MT
FOB PRICE: US\$ 210.00 GROSS / US\$200.00 NET PER MT

PRODUCT: ULTRA LOW SULPHUR DIESEL FUEL (EN590)
ORIGIN: RUSSIAN FEDERATION
QUANTITY: ONE HUNDRED THOUSAND (100,000) METRIC TONS WITH R&E INTO YEARLY CONTRACT
CIF PRICE: US\$ 250.00 GROSS / US\$240.00 NET PER METRIC TON
FOB PRICE: US\$ 240.00 GROSS/ US\$ 230.00 NET PER METRIC TON

PRODUCT: UREA 46% PRILLED & GRANULAR
ORIGIN: RUSSIAN FEDERATION
QUANTITY: ONE HUNDRED THOUSAND (100,000) METRIC TONS WITH R&E INTO YEARLY CONTRACT
CIF PRICE: US\$320.00 GROSS / US\$310.00 NET PER MT
FOB PRICE: US\$280.00 GROSS / US\$260.00 NET PER MT

PRODUCT: DIESEL GASOIL L-0.2-62 (GOST 305-82)
ORIGIN: RUSSIAN FEDERATION
QUANTITY: FIFTY THOUSAND (50.000) METRIC TONS WITH R&E INTO YEARLY CONTRACT
CIF PRICE: US\$230.00 GROSS / US\$220.00 NET PER MT
FOB PRICE: US\$210.00 GROSS / US\$200.00 NET PER MT

PRODUCT: MAZUT M100 (GOST 10585-75)
ORIGIN: RUSSIAN FEDERATION
QUANTITY: FIFTY THOUSAND (50.000) METRIC TONS WITH R&E INTO YEARLY CONTRACT
CIF PRICE: US\$230.00 GROSS / US\$220.00 NET PER MT
FOB PRICE: US\$210.00 GROSS / US\$200.00 NET PER MT

PRODUCT: VIRGIN D6 FUEL OIL
ORIGIN: RUSSIAN FEDERATION
QUANTITY: ONE HUNDRED MILLION (100,000,000) GALLONS WITH R&E INTO YEARLY CONTRACT
CIF PRICE: US\$0.81 GROSS / US\$0.77 NET PER GALLON
FOB PRICE: US\$0.76 GROSS / US\$0.72 NET PER GALLON

PRODUCT: LIQUIDIFIED NATURAL GAS (LNG) GOST 5542-87
ORIGIN: RUSSIAN FEDERATION
QUANTITY: ONE HUNDRED THOUSAND (100.000) METRIC TONS WITH R&E INTO YEARLY CONTRACT
CIF PRICE: US\$240.00 GROSS / US\$230.00 NET PER MT
FOB PRICE: US\$210.00 GROSS / US\$200.00 NET PER MT

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Best Regards,

Marketing Director

Mr. Danilin Stanislav Alexandrovich

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