



LIMITED LIABILITY COMPANY "SVARTEKHKOM"  
400026 , Volgograd region , city of Volgograd ,  
Grazhdanskaya st., 22  
OGRN 1133443019951 | TIN 3461007204 | KPP 346101001

2023

TO: BUYERS  
FOB: ROTTERDAM – HOUSTON – KAZAKHSTAN– PHILIPPINE–FUJAIRAH  
CIF: ASWP

### **SOFT CORPORATE OFFER**

We LLC SVARTEKHKOM, with soft corporate offer and legal responsibility, on behalf of our Refinery/Supplier the ("Title Holder of product Allocation") under penalty of perjury confirm that we are ready, willing and able to enter into contract with principal Buyers or Mandates directly for the commodity referenced here under, on the terms and conditions set forth below. This Offer is NOT to be freely and indiscriminately circulated but is for the purposes specifically of the transacting party herein above addressed.

Payment Method	T/T Telegraphic, MT103, DLC, SBLC
Inspection	SGS, CIQ or Similar
Origin	Kazakhstan and Philippines
Commission	50%/50% Seller and Buyer side

### **LIST AND PRICES OF COMMODITIES**

**PRODUCT: AVIATION KEROSENE COLONIAL GRADE "54" (JP54)**

TRIAL QUANTITY: 200,000 BBL  
QUANTITY: TWO MILLION (2,000,000) BARRELS WITH R&E INTO YEARLY CONTRACT  
CIF PRICE: US\$ 98.00 GROSS / US\$96.00 NET PER BARREL  
FOB PRICE: US\$ 96.00 GROSS/ US\$ 94.00 NET PER BARREL

**PRODUCT: AVIATION TURBINE JET A-1**

QUANTITY: ONE MILLION (1,000,000) BARRELS WITH R&E INTO YEARLY CONTRACT  
CIF PRICE: US\$ 78.00 GROSS / US\$76.00 NET PER BARREL  
FOB PRICE: US\$ 76.00 GROSS/ US\$ 74.00 NET PER BARREL

**PRODUCT: PETROLEUM COKE**

QUANTITY: FIFTY THOUSAND (50.000) METRIC TONS WITH R&E INTO YEARLY CONTRACT  
CIF PRICE: US\$80.00 GROSS / US\$75.00 NET PER MT  
FOB PRICE: US\$75.00 GROSS / US\$70.00 NET PER MT

**PRODUCT: ULTRA LOW SULPHUR DIESEL FUEL (EN590)**

QUANTITY: ONE HUNDRED THOUSAND (100,000) METRIC TONS WITH R&E INTO YEARLY CONTRACT  
CIF PRICE: US\$370.00 GROSS / US\$360.00 NET PER METRIC TON  
FOB PRICE: US\$ 360.00 GROSS/ US\$ 350.00 NET PER METRIC TON

**PRODUCT: VIRGIN D6 FUEL OIL**

QUANTITY: ONE HUNDRED MILLION (100,000,000) GALLONS WITH R&E INTO YEARLY CONTRACT  
CIF PRICE: US\$0.96 GROSS / US\$0.92 NET PER GALLON  
FOB PRICE: US\$0.92 GROSS / US\$0.88 NET PER GALLON

**PRODUCT: LIQUIDIFIED NATURAL GAS (LNG)**

QUANTITY: ONE HUNDRED THOUSAND (100.000) METRIC TONS WITH R&E INTO YEARLY CONTRACT  
CIF PRICE: US\$310.00 GROSS / US\$300.00 NET PER MT  
FOB PRICE: US\$300.00 GROSS / US\$290.00 NET PER MT

**PRODUCT: LIQUIDIFIED PETROLEUM GAS (LPG)**

QUANTITY: ONE HUNDRED THOUSAND (100.000) METRIC TONS WITH R&E INTO YEARLY CONTRACT  
CIF PRICE: US\$320.00 GROSS / US\$310.00 NET PER MT  
FOB PRICE: US\$300.00 GROSS / US\$290.00 NET PER MT



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### TRANSACTION PROCEDURE FOB

1. The Buyer Issue ICPO, International Passport Copy (Data Page) to the Seller
2. The Seller issues NCNDA/IMFPA and SPA for 13 months with R&E to Review and sign.
3. The seller issues commercial invoice (CI) & SPA for the available quantity in seller's storage tank to the buyer the buyer signs and return the CI to the Seller with their signed (TSA)/ (CPA) for the seller's authorization to verify (ATV) and approve.
4. The Seller issues the POP documents as below and send to the Buyer within 48 hours.
  - 1.1. Fresh SGS (not older than 24 hours)
  - 1.2. Unconditional DTA (Dip Test Authorization)
  - 1.3. Certificate of Origin
  - 1.4. Tank Storage Receipt (TSR)
  - 1.5. ATSC – Authorization to Sell & Collect
  - 1.6. Injection Report g. NCNDA/IMFPA.
  - 1.7. Commitment to supply
5. The Buyer conducts Dip Test in the Seller's Reservoir and provide Tank Details to the Seller, to commence injection of product into the Buyer's Tank.
6. Within Twenty-Four (24) hours, Buyer issues 100% TT wire transfer payment to the Seller.
7. The Seller transfers the title ownership to the Buyer.
8. The Seller pays commission to all the intermediaries.
9. The Seller issues 12 Months Contract for the Buyer's review and execution

### TRANSACTION PROCEDURE CIF ASWP

1. Buyer issues ICPO must be with buyer company letterhead and buyer banking information.
2. Seller issues SPA to Buyer/Buyer signs seals and returns the SPA to seller,
3. Seller gives Partial proof of products, PPOP authentication/approval legalized by the authority Ministry of energy is for buyer.
  - (A) Refinery Commitment to Supply
  - (B) Product quality passport (Analysis test Report) By standard GOST
  - (C) Statement of availability of product
  - (D) Commercial invoice for the first value month
3. Within 5 banking days, Buyer's bank sends Irrevocable Transferable and Operative DLC via MT700 or SBLC MT760 according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first shipment, should buyer fail to issue payment instrument within 5 banking days, buyer will be required to pay a penalty fee by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port,
4. Seller's Bank Issues Full POP Documents to the Buyer's Bank alongside with the 2% Performance Bond (PB)
  - a) Copy of license to export, issued by the department of the Ministry of Energy.
  - b) Copy of Approval to Export, issued by the Ministry of Justice.
  - c) Copy of statement of availability of the product.
  - d) Copy of the refinery commitment to produce the product.
  - e) Copy of Transnet contract to transport the product to the loading port.
  - f) Copy of the port storage agreement.
  - g) Copy of the charter party agreement to transport the product to discharge port.
  - h) Copy of Vessel Questionnaire 88.
  - i) Copy of Bill of Lading.



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- j) SGS Report at loading port.
- k) Dip test Authorization (DTA) & ATB
- l) NOR /ETA
- m) Certificate of Ownership Transfer
- n) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.

4. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port ASWP 5-25 days. The SGS inspection will be borne by the Seller at the loading seaport and the CIQ/CCIC inspection will be borne by the Buyer at the unloading seaport.

5. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q & Q by SGS/CIQ/CCIC China at destination port.

6. Seller pays commission within 48 hours by swift MT103 to all intermediaries as signed NCNDA/IMPFA.

7. Seller/buyer move on yearly basic as per signed draft contract.

8. Seller pays commissions to all intermediaries; both parties proceed with the signing for a 12 months' contract upon completion of the first trial order.



Kalinichev Alexander Sergeevich  
OOO "Свартехком"  
Director