ОФИС ОРНЫ

Ақтөбе облысы, Ақтөбе қаласы, Ақтөбе қаласы, Астана ауданы, 11 шағын аудан, 31б БИН: 120140015253 БАИЛАНЫС ДЕРЕКТЕРІ sales@kazzhantrade.com export@kazzhantrade.com Tel. +7 (707)406-47-71

VALID UNTIL: December 30th 2023

SOFT CORPORATE OFFER – CIF and FOB Dip & pay

LLP "KAZZHANTRADE", represented by: Mr. Dushaev Kairat Tynyshtykovic: CEO. Confirms our readiness and willingness to issue a Soft Corporate Offer and then and then straight to Sales Purchase agreement upon acceptance upon acceptance of our terms and conditions stipulated herein for the below products:

PRICE LIST

1 - ESPO BLEND CRUDE OIL

Minimum Quantity: 500,000 BBLS

Maximum Quantity: 4,000,000 BBLS

FOB Price: Gross 250 USD Net 240 USD

CIF Price: Gross 360 USD Net 350 USD

Commission: 5 USD Seller side, 5 USD Buyer side

2 – LIQUIFIED NATURAL GAS (LNG)

Minimum Quantity: 50,000 MT

Maximum Quantity: 500,000 MT

CIF Price: Gross 380 USD Net 370 USD

Commission: 5 USD Seller side, 5 USD Buyer side

3 - LIQUIFIED PETROLEUM GAS (LPG)

Minimum Quantity: 50,000 MT

Maximum Quantity: 500,000 MT

CIF Price: Gross 300 USD Net 290 USD

Commission: 5 USD Seller side, 5 USD Buyer side

4 - DIESEL GAS D2 GOST 305-82

Aktobe region, Aktobe city, Aktobe city, Astana district, Microdistrict 11, 31b

Page 1

ОФИС ОРНЫ Ақтөбе облысы, Ақтөбе қаласы, Ақтөбе қаласы, Астана ауданы, 11 шағын аудан, 31б

sales@kazzhantrade.com export@kazzhantrade.com Tel. +7 (707)406-47-71

БАЙЛАНЫС ДЕРЕКТЕРІ

БИН: 120140015253

TANK TAKE OVER TRANSACTION PROCEDURE (TTO)

- 1. Buyer issues official ICPO to the exact quantity in the sanitized MOU.
- 2. Seller issues original MOU for the title take over.
- 3. Buyer countersigns the original MOU and returns the signed copy back to seller.
- 4. Upon the receipt of the countersigned MOU, seller issues to buyer the listed documents:
 - Certificate of origin
 - E.T.A. (Estimated Time of Arrival) of vessel
 - Product passport (Quantity and Quality Dip Test Analysis Report)
 - Bill of Lading
 - Tanker vessel Q88 Document
 - Tanker vessel details
 - Ullage report
 - Tanker Cargo Manifest
 - Invoice for Title Takeover Fee
- 5. Buyer confirms the goods document and makes payment 5% down deposit which stands as an allocation security and guarantee payment to the seller's nominated bank by TT wire transfer within 48 hours, which shall be deducted from the total value of the takeover product.
- 6. Upon seller's receipt of the title takeover payment, seller transfers the title to the potential buyer company's name and send via swift from seller's bank to buyer's bank the full prove of product.
- 7. Vessel arrives the discharge port and buyer carry out the CIQ/SGS inspection and upon a successful inspection, buyer pays by MT103 or TT for the balance 95% of product cost value to the seller.



DUSHAEV KAIRAT TYNYSHTYKOVIC

(CEO)