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# **SOT CORPORATE OFFER**

We, Joe Energy Consultant with Full Legal Authority as the Seller mandate Company, offers to supply the Product on a Transaction Contract with possible Rolls & Extensions.

20 October Valid for 3 Months

#### RUSSIAN D2 DIESEL GAS OIL L-02-62 GOST 305-82

Minimum Quantity: 20,000 Metric Tons per Month Maximum Quantity: 500,000 Metric Tons per Month Price: Gross \$ 370.00 USD/\$360.00 USD NET on CIF/ASWP Price: Gross \$ 350.00 USD/340.00 USD NET on FOB/ Rotterdam/ Novorossiysk / Vladivostok

#### MAZUT M100 GOST 10585-75&10585-99

Minimum Quantity: 20,000 Metric Tons per Month Maximum Quantity: 400,000 Metric Tons per Month Price: Gross \$280.00 USD/\$270.00 USD NET on CIF/ASWP Price: Gross \$250.00 USD /\$240.00 USD NET on FOB/ Rotterdam/ Novorossiysk / Vladivostok

#### VIRGIN D6 OIL

Minimum Quantity: 50,000,000 Gallons per week Maximum Quantity: 200,000,000 Gallons per month Price: Gross \$0.81 USD/\$0.79 USD NET on CIF/ASWP Price: Gross \$ 0.79 USD/\$0.77 .00 USD NET on FOB/ Rotterdam/ Novorossiysk /Vladivostok

#### JET FUEL A1

Minimum Quantity: 1,000,000 Barrels per Month Maximum Quantity: 10,000,000 Barrels per Month Price: Gross \$ 59.00 USD/\$56.00 USD NET on CIF/ASWP Price: Gross \$ 55.00 USD/\$52.00 USD NET on FOB/ Rotterdam/ Novorossiysk / Vladivostok

#### AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Minimum Quantity: 1,000,000 Barrels per Month Maximum Quantity: 10,000,000 Barrels per Month Price: Gross \$ 58.00 USD/\$55.00 USD NET on CIF/ASWP Price: Gross \$ 54.00 USD/\$51.00 USD NET on FOB/ Rotterdam/ Novorossiysk / Vladivostok

#### RUSSIAN EXPORT BLEND CRUDE GOST 51 858-2002 [R.E.B.C.O]

Minimum Quantity: 50,000 Barrels per Month Maximum Quantity: 500,000 Barrels per Month Price: Gross \$40.00 USD/ \$ 36.00 USD NET on CIF/ASWP Price: Gross \$36.00 USD / \$ 32.00 USD NET on FOB/ Rotterdam/ Novorossiysk / Vladivostok



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## **TRANSACTION PROCEDURE**

1. Buyer accepts seller working procedure and issue ICPO addressed to the End seller via Seller's representative.

2. Seller issues commercial invoice and Buyer signs and returns back commercial invoice along with Buyer's Tank storage agreement (TSA).

- 3. Seller provide buyer with the below listed PPOP:
- A. Statement of Product Availability
- B. ATV letter for verify the product.
- C. Unconditional DTA for dip test.
- D. Product Passport Analysis.

4. (NCNDA/IMFPA) will be signed, Upon Buyer tank farm endorse DTA seller provide TSR buyer within 48 hours conduct teste after successful dip test in seller tank.

- 5. Buyer extends the seller tank or gives the TSR.
- 6. Seller issue full POP to buyer via mail or Bank.

7. Buyer make payment for total cost of product injected into buyer tanks via MT103, Seller transfer title ownership to buyer with all exportation documents required of buyer for the transaction.

8. Upon conclusion of first lift transaction seller pays all intermediaries involved in the Transaction and proceeds with the signing of contract with Buyer

### TRANSACTION PROCEDURES FOR FOB ROTTERDAM PORT VESSEL TO TANK

1. Upon acceptance of seller's Offer, buyer issues Purchase Order (ICPO) and Tank Storage Agreement.

2. Upon acceptance of buyer ICPO/TSA, Seller issues Commercial Invoice/ICC Warning Letter for buyer's review and signing.

3. Buyer signs the commercial invoice and returns to seller, the signed CI/ICC Warning Letter, seller issues the POP Documents as shown below:

- Q&Q Report
- Ullage Report
- Clean–on–board Ocean Bill of Lading/Q88
- Export License
- Cargo Manifest



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4 .Buyer conducts due diligence on the PPOP documents on loaded vessel and upon satisfaction, buyer/Or its assignee issues an acceptance letter confirming its readiness to secure and provide its storage tank facility details within 72hours (Maximum) NOTE: Storage tanks details which must include the following for seller confirmation of buyer tank farm readiness to receive the cargo quantity.

- TANK RECEIPT valid for 5days (Minimum)

- Notice of Readiness issued by Storage Tank Company

- AUTHORITY LETTER TO VERIFY / INJECT

5. Upon vessel arrival at Buyer's nominated port, Vessel Captain shall issue ATB to buyer's supper cargo and inspectors inviting them to board the loaded vessel for Q and Q. \* NCNDA/IMFPA is signed by the involved parties.

6. Upon successful Q and Q including Dip Test, BUYER pays for product by Wire Transfer / Swift MT-103 into the Seller's account.

7. Seller releases original POP documents in buyer's name and Trans-loading commences.

8. Seller pays commissions to all intermediaries, Both Parties proceed with the signing for a 12 Months FOB Rotterdam contract upon completion of the first trial order.

AUTHORIZED SIGN & SEAL Joe Chandler Director JOE ENERGY CONSULTANCE.

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